Message Text

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PAGE 01 MOSCOW 09284 032056Z

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ACTION EUR-12

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-01

TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 DODE-00

PM-03 H-02 INR-07 L-03 NSAE-00 PA-01 PRS-01 USIA-06

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E.O. 11652 N/A TAGS: EEWT, UR

SUBJECT: CAMCO EYES 80 MILLION DOLLAR EQUIPMENT SALE FOR SOVIET

OILFIELD

USDOC FOR BEWT/TDAD AND USSR

- 1. CAMCO PRESIDENT GILBERT H. TAUSCH TOLD COMOFF JULY 2 THAT SOVIETS HAVE ASKED HIS FIRM TO PRESENT PROPOSAL FOR SOME 80 MILLION DOLLARS OF EQUIPMENT DESTINED FOR NEW OILFIELD IN TYUMEN' AREA. EXACT LOCATION UNKNOWN, BUT TAUSCH UNDERSTANDS IT IS NOT FAR FROM FIELD COMPANY SUPPLIED IN SIMILAR DEAL SIGNED IN 1968. TAUSCH ESTIMATES VALUE OF EQUIPMENT AT 80 MILLION DOLLARS.
- 2. DURING MEETING JULY 1 AND 2 WITH N.A. MAL'TSEV, DEPUTY MINISTER OF PETROLEUM INDUSTRY, AND S.F. VOLCHKOV, CHAIRMAN OF MASHINOIMPORT, SOVITS AGREED TO SUPPLY SPECS WITHIN MONTH AND HALF. TAUSCH ESTIMATED CAMCO CAN PRESENT COMMERCIAL PROPOSAL TWO-THREE MONTHS LATER. STOESSEL

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: PETROLEUM INDUSTRY, OIL FIELDS

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Subject: CAMCO EYES 80 MILLION DOLLAR EQUIPMENT SALE FOR SOVIET OILFIELD TAGS: EEWT, UR, CAMCO, (TAUSCH, GILBERT H)
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